

BLICK[®] art materials

PO Box 1267 Galesburg IL 61402-1267
Orders 800-447-8192
Contracts 800-704-7744

DickBlick.com
Fax 800-621-8293

Catalog Discount Terms and Exclusions

Contract Reference: Lancaster-Lebanon IU 13 223-006 Catalog Discounts

Discount: 20%

Discount Code: QD20LL

Contact: Heather Havens

Email: contracts@dickblick.com

Offer Terms

- Discount is applied to the "each" price as listed in Blick's annual *Materials for Art Education* annual catalog only. Item numbers begin with B in 2023. Letters will change annually between A, B, or C.
- Free freight on orders of \$49 or more after discount See below for exclusions

Discount Exclusions

- Sale catalogs
- Website prices at www.dickblick.com
You will receive the lower of the web price at the time of order or your catalog discount. To view discount prices while shopping online, select **Shop School or Business** at the top of the home page and follow the prompts to authenticate your school's information. Once authenticated, your adjusted prices will be visible on product pages, in the shopping cart, and at checkout. **Note: web prices may fluctuate daily.** If you will not be placing your order immediately, or will place your order offline, move your cart contents to a Quick Quote to lock your prices for up to 60 days. Go to <https://www.dickblick.com/lists/quick-quote/> for more information.
- Quantity pricing
You will receive the lower of the quantity break, for the quantity ordered, or your discount from the "EACH" price.
- Drop-ship items
Any item with the letter F in the catalog item # prefix or noted as **factory-direct** online.
- Cannot be used in conjunction with additional coupons or other promotions.

Free Freight Exclusions

- Oversized or heavy weight items (i.e. paper rolls, linoleum rolls, printmaking presses, or any item indicating additional handling)
- 50-lb boxes of clay or ANY modeling material totaling 50-lbs or greater in weight
- Drop-ship items (any item with the letter F in the catalog item # prefix or noted as **factory-direct** online)
- When ordering sheets of paper or board larger than 18" x 24" in quantities of less than 10, a per-order handling fee applies. Paper or boards may be assorted to reach the quantity of 10.

To place an order

- Provide discount code on your order or in the promo field when ordering online
- Phone: 800-447-8192
- Fax: 800-621-8293
- Email: PurchaseOrders@dickblick.com
- Online: www.dickblick.com



**US GAMES EXCEPTIONS TO PERCENTAGE OFF BID
SPRING 2023 CATALOG - CATALOG PRICES VALID THRU 7/31/2023**

<u>PAGE</u>	<u>ITEMS</u>	<u>DISCOUNT</u>
ALL	"While Supplies Last" Items and Closeout products	As Listed
10-13	All FitnessGram Software - entire pages	As Listed
99-102	All Traverse & Climbing Wall Packages, Items & Accessories - entire pages	Call for Pricing
109	Jumbo Stacks - 1313871	As Listed
150-52	All Cardio Kids Fitnex Equipment - entire pages	Call for Pricing
153	FitDesk 3.0 Bike Desk - 1450234	As Listed
165	Fowling - 1465116	As Listed
165	Rampshot Bounce - 1463998 & replacement balls - 1463999	As Listed
187	Wilson Evolution Basketballs - 1013900 & 1013917	As Listed
187	Spalding TF-1000 Legacy Basketballs - 1457054 & 1457055	As Listed
232	Border Patrol - 96002XXX & 96003XXX	As Listed
254	All High Jump Pits - entire page	Call for Pricing

*Due to federal/local/departmental regulations regarding conflict of interest, gratuities and kickbacks involving sealed bids: Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.



Exclusions From Our Offers

Our offer is not valid with any other sales offers, bids, quotes, coupons or discounts. This offer cannot be used toward purchases of gift certificates. This offer does not apply to outdoor playground structures, parts, surfacings or services of playground. It does not apply to lofts, technology products, computers & accessories, curriculum, assessments & screening materials, "All About ECERS-R", "All About ITERS-R", professional development, Tot Tree (#96616), Gaggle Buggy & accessories, LEGO products, laminators & accessories, all Maple Line furniture, sterilizers, all PPE items, and custom kitting (special order items). Discount applied to orders of \$300 or more on current list pricing in effect at time of order. Web pricing prevails over catalog pricing.

Shipping Exclusions: Excludes Next Day Air, 2nd Day Air, and K-Truck delivery services. Additional charges for inside delivery and lift gate assistance may apply. Free freight applied to orders of \$300 or more per shipping location.

Product exclusions are subject to change.

*****Please Note: If you need price quotes on playground equipment, structures, units, materials or services of playground, please call 800-334-2014 extension 6400.***



Exhibit #1 Catalog Discount (Medical Equipment)			
medicaleshop.com Special Pricing Program			
Lancaster-Lebanon Intermediate Unit 13 (IU13)			
(Confidential document, not for public view)			
ITB #223-006			
Catalog Discount			
We carry products from more than 200 brands. You are welcome to request quotes for special pricing on any of the products not listed on our website.			
Please call us at (866) 563 6812 for Special Pricing			
#	Brand Name	% Off Online Special Price	Free Shipping*
1	AbleNet	10%	Differs Item wise
2	ArjoHuntleigh	Up to 15%	Differs Item wise
3	Armedica Tables	2%	Differs Item wise
4	Bailey Manufacturing	5%	Differs Item wise
5	BodyPoint Designs	5%	Differs Item wise
6	Circle Specialty	5%	Yes
7	Clinton Industries	2%	No
8	Comfort Company	7%	Differs Item wise
9	Convaid Strollers	15%	Yes
10	Danmar Products	5%	Differs Item wise
11	Drive Medical	5%	Yes
12	Drop Support	5%	Yes
13	Easy Walking	7%	Yes
14	EasyStand	10%	Yes
15	EVA Walkers	Online Special Price	Yes
16	Everest and Jennings	Online Special Price	Yes
17	Foundations	5%	Differs Item wise
18	Haley's Joy	5%	Yes
19	Hausmann	2%	No
20	HeadPod	5%	Yes
21	Hoggi Strollers	10%	Yes
22	Hoyer Lifts	Call or Email us for Quote	Yes
23	Hoyer Slings	Call or Email us for Quote	Yes
24	Infinity Therapy Table	5%	Yes
25	Inspired By Drive	5%	Yes
26	Invacare	Call or Email us for Quote	Yes
27	Jay Cushions and Backs	5%	Yes
28	Jenx	7%	Yes
29	Jett Step	Online Special Price	Yes
30	Jonti-Craft	5%	No
31	Kaye Products	5%	Differs Item wise
Online prices are subject to change without notice.			
Please contact us for a quote on unlisted items.			
Bid discount offered off retail pricing or online pricing.			
* Free shipping does not applies to heavy duty, extra-large and over size items.			



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#	Brand Name	% Off Online Special Price	Free Shipping*
32	Kaye Walkers	5%	Yes
33	Leckey	5%	Yes
34	Leggero Strollers	15%	Yes
35	Merritt Car Seat	7%	Yes
36	Meyland Smith	7%	Yes
37	Molift	10%	Yes
38	Ormesa	5%	Yes
39	Populas Furniture	5%	No
40	Prime Engineering	5%	Yes
41	Quickie Wheelchairs	10%	Yes
42	R82	15%	Yes
43	RAZ Design	5%	Yes
44	RedBarn Enterprises	Online Special Price	Yes
45	Rifton	27%	Yes
46	Seca Scales	Online Special Price	Yes
47	Skillbuilders Positioning	Online Special Price	Yes
48	Smirthwaite	5%	Yes
49	Special Tomato	Online Special Price	Yes
50	Stealth Products Cushions	15%	Yes
51	TherAdapt	7%	Yes
52	Therafin Corporation	Online Special Price	No
53	TheraTogs	5%	Yes
54	Thomashilfen	7%	Yes
55	Toppen Helmet	5%	Yes
56	Tumble Forms	5%	Yes
57	UMF Medical	2%	No
58	Varilite Cushions	5%	Yes
59	Vipamat	Online Special Price	Yes
60	Walk Easy	5%	Yes
61	Zippie Wheelchairs	7%	Yes
Online prices are subject to change without notice.			
Please contact us for a quote on unlisted items.			
Bid discount offered off retail pricing or online pricing.			
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Exhibit #2 Catalog Discount (Medical Supplies)		
Medicaleshop.com Special Pricing Program		
Lancaster-Lebanon Intermediate Unit 13 (IU13)		
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Catalog Discount		
We carry products from more than 200 brands. You are welcome to request quotes for special pricing on any of the products not listed on our website.		
Please call us at (866) 563 6812 for Special Pricing		
#	Brand Name	Discount Percentage
1	3M ACE	5%
2	3M Health Care	5%
3	Abbott	5%
4	Actimove	5%
5	Allied Healthcare	5%
6	Always	5%
7	American Diagnostic Corp	5%
8	AMSURE	5%
9	Andover Healthcare, Inc	5%
10	Ansell	5%
11	Attends Healthcare	5%
12	B. Braun	5%
13	Bard Medical	5%
14	Baseline	5%
15	Baxter	5%
16	Becton Dickinson	5%
17	Biofreeze	5%
18	Cando	3%
19	Cardinal Health	5%
20	CareFusion	5%
21	Coloplast	5%
22	Comfees	5%
23	Convatec	5%
Online price subject to change without notice.		
Please contact us for a quote on unlisted items.		
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Please call us at (866) 563 6812 for Special Pricing		
#	Brand Name	Discount Percentage
24	Covidien	5%
25	Cramer	5%
26	Depend	5%
27	DermaRite	5%
28	DeRoyal	5%
29	DJ Orthopedics	5%
30	Drive Medical	5%
31	Dukal	5%
32	Duracell	5%
33	Dycem	5%
34	Dynarex	5%
35	Everest & Jennings	5%
36	Fablife	5%
37	Glucose 15	5%
38	GOJO	5%
39	GoodSense	5%
40	Graham-Field	5%
41	Hartmann Conco	5%
42	HUGGIES	5%
43	Hygea	5%
44	Jobst	5%
45	Johnson & Johnson	5%
46	Johnson & Johnson Band-Aid	5%
Online price subject to change without notice.		
Please contact us for a quote on unlisted items.		
Bid discount offered off retail pricing or online pricing.		
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(Confidential document, not for public view)		
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Catalog Discount		
We carry products from more than 200 brands. You are welcome to request quotes for special pricing on any of the products not listed on our website.		
Please call us at (866) 563 6812 for Special Pricing		
#	Brand Name	Discount Percentage
47	Kendall Healthcare	5%
48	Kimberly-Clark	5%
49	Kinesio	5%
50	Leukoplast	5%
51	Lumex	3%
52	Mabis Healthcare	5%
53	Mckesson	5%
54	Medline	5%
55	Mueller Sports Medicine	5%
56	Nestle Healthcare	5%
57	Omron Healthcare	5%
58	PDI	5%
59	Performance Health	5%
60	Point Relief	5%
61	Posey	5%
62	Prevail	5%
63	Pro Advantage	5%
64	ProBasics	5%
65	Procare	5%
66	ReliaMed	5%
67	Relief Pak	5%
68	Rolyan	5%
69	Rusch Gold	5%
Online price subject to change without notice.		
Please contact us for a quote on unlisted items.		
Bid discount offered off retail pricing or online pricing.		
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Catalog Discount		
We carry products from more than 200 brands. You are welcome to request quotes for special pricing on any of the products not listed on our website.		
Please call us at (866) 563 6812 for Special Pricing		
#	Brand Name	Discount Percentage
70	Rycom	5%
71	Safetec	5%
72	Sammons Preston	5%
73	Sani-Cloth	5%
74	Skil-Care	3%
75	Skillbuilders	5%
76	Smith & Nephew	5%
77	Smiths Medical	5%
78	Steri-Strip	5%
79	Sunmark	5%
80	Swede-O	5%
81	Tegaderm	5%
82	Teleflex Medical	5%
83	Tena	5%
84	The Cuff	3%
85	TheraBand	3%
86	Therabath	5%
87	Therafin	1%
88	Theraputty	5%
89	Thermoskin	5%
90	Tidi Products	5%
91	Transpore	5%
92	Val-U-Band	5%
93	Vaseline	5%
94	Welch Allyn	5%
95	Zoll Medical	5%
Online price subject to change without notice.		
Please contact us for a quote on unlisted items.		
Bid discount offered off retail pricing or online pricing.		
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Exhibit #3 Deviations (Medical Equipment)

Lancaster-Lebanon Intermediate Unit 13 (IU13)

ITB #223-006

Catalog Discounts

Deviations

No minimum order requirement

We are bidding for discount percentage by brand

Hygiene Products are not returnable-no exceptions

No labor cost included for repairs under warranty

Please refer to the "FREE SHIPPING Column" to determine whether the proposed brands are eligible for FREE Standard Ground Shipment.

We offer Standard Ground Free Shipment (if applicable); however, it differs by brand or item wise, call us at (866) 563-6812 for further assistance

Other Shipment Options: For special delivery such as liftgate, inside delivery, or white glove delivery, Please call us at (866) 563-6812 to request the estimated shipping charge(s). free shipping does not apply to heavy-duty, extra-large, and oversize items

Estimated delivery time depends upon the stock availability of the product at the time of ordering

We strictly follow the manufacturer or distributor return and warranty policies, please call us for brand specific details

Customer Center Features: Feel free to create an account on www.medicashop.com. Our customer center features allow you to upload purchase order(s), submit a quote request, convert the quote to a sales order, and print invoices.

Our working hours are 8:30AM to 5:00PM EST, Monday thru Friday except Federal Holidays

www.medicashop.com



Exhibit #4 Deviations for Medical Supplies

Lancaster-Lebanon Intermediate Unit 13 (IU13)

ITB #223-006

Catalog Discounts

Deviations

No minimum order requirement

We are bidding for discount percentage by brand

Hygiene Products are not returnable-no exceptions

A shipping fee of \$9.99 will be charge on orders below \$ 100.00

We offer Standard Ground Free Shipment (if applicable); however, it differs by brand or item wise, call us at (866) 563-6812 for further assistance

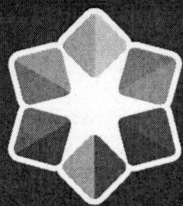
Other Shipment Options: For special delivery such as liftgate, inside delivery, or white glove delivery, Please call us at (866) 563-6812 to request the estimated shipping charge(s). free shipping does not apply to heavy-duty, extra-large, and oversize items

Estimated delivery time depends upon the stock availability of the product at the time of ordering

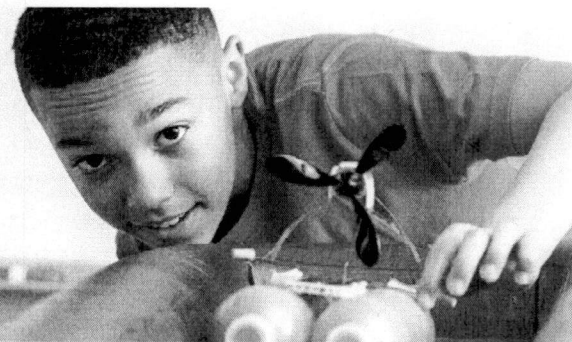
We strictly follow the manufacturer or distributor return and warranty policies, please call us for specific details

Our working hours are 8:30AM to 5:00PM EST, Monday thru Friday except Federal Holidays

www.medicaleshop.com




Nasco Education™



How to order with your quote number

1. Go to **nascoeducation.com**
2. In the search bar at the top of the page, type the product item number you're interested and click **"enter."**
3. On the product page, type your quote number into the "Discount Quote Number" field found below the price, and click the **"Apply Quote"** button. Pricing will be updated to reflect your discount.
4. Enter your desired quantity and click **"Add to Cart."**
5. Repeat these steps for all items you would like to order.
6. Submit your order with your preferred method.
 - **Online orders:** Complete your order with a credit card payment.
 - **Email, fax, or phone orders:** Print or save a PDF of your cart and attach it to your purchase order.

Ordering information

 1.800.558.9595
Monday – Friday 7 a.m. – 5 p.m. CST

 nascoeducation.com

 orders@nascoeducation.com

 1.800.372.1236

 901 Janesville Ave.
Fort Atkinson, WI 53538

Save ordering and prep time with open-and-go kits

Ready-made individual kits

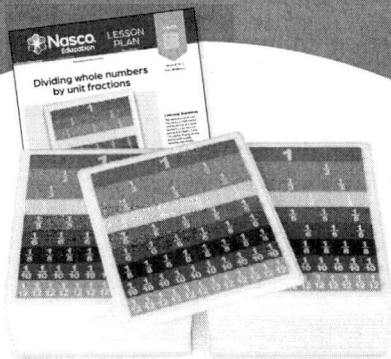
- Ensure that every student has access to the same learning tools
- Learn anywhere – kits travel to the classroom, home, after-school tutoring, and intervention pull-outs
- Prevent germ spread by giving each student their own set of materials
- Save prep time – no more collating kits or disinfecting between uses



Middle School Student Art Kit
with Sketchbook in Bag

All-in-one classroom kits

- Choose flexibility and convenience
- Stop spending time researching learning tools and materials, placing multiple vendor orders, and waiting for supplies to arrive
- Save prep time – many kits include lesson plans or activity guides to jump-start learning for you and your students



Complete Set of Fraction Tiles
with Trays

Made-for-you custom kits

- Create engaging, hands-on kits exactly to your specifications for any subject
- Take advantage of our huge selection and ability to source exactly what you need
- Save time – we'll bring together all the pieces and organize and package everything just the way you want

“

"I loved how Nasco Education's custom kit services took so much stress off of me and gave me more time back to focus on other priorities."

– Melody McGill,
Modesto City Schools, CA

”

School Nurse Supply®

1745 Wallace Ave. St. Charles, IL 60174

PHONE 800-485-2737 • FAX 800-485-2738 • schoolnursesupply.com



Certain products are excluded from catalog discounts due to various reasons including but not limited to manufacturer restrictions, special pricing already in place (sales or promotions), unknown shipping costs (due to weight or size), etc.

The following items are excluded from a catalog discount:

- Prestan Training Manikins

The following **capital equipment products** are excluded from your standard catalog discount. These items may require special setup, in-service education, and may have varying freight costs due to weight. Please call us for special discounts on these products. In some cases, the discount on these items may be greater than your standard discount:

- Furniture items and Appliances (Couches, Treatment Tables, Office Cabinets, Lockers, Barjan Curtains, Refrigerators, 3 panel screens, Medical Carts)
- Vision and Hearing screening equipment over \$1500.00

Please contact Jeff Giesel for quotes on any of the above products excluded from the standard discount at jgiesel@schoolnursesupply.com or at 800-485-2737. Again, in some cases, the discount on these items may be greater than your standard discount.

Use any of four convenient ways to order:

- By Phone: 800-485-2737
- By Fax: 800-485-2738
- By Email: customerservice@schoolnursesupply.com
- By Mail: 1745 Wallace Ave – St. Charles, IL 60174
- Website: www.schoolnursesupply.com

Therapro Attachment 1:
Shipping Charges

Lancaster-Lebanon Intermediate Unit 13

Bid #: 223-006

Catalog Discounts

Due: March 30,2023

**Therapro's Shipping and Handling Charges
Are as Follows:**

Prices are F.O.B. destination, Prepay and Add:

Orders up to \$50.00 = \$7.50

Orders \$50.01 - \$75.00 = \$8.95

Orders \$75.01 - \$100.00 = \$10.00

Orders \$100.01 - \$1,000.00 = 10% of the order

Orders \$1,000 + = Free Shipping

(Drop ship items NOT eligible for Free Shipping)

Therapro Attachment 2: **Discount**

Lancaster-Lebanon 223-006
Catalog Discounts
Due: March 30, 2023

Therapro Discount Structure

Prices for bid items will be those published in our **on-line catalog** at www.therapro.com at the time the purchase order is issued. Discounts will apply as follows:

<u>Order Value</u>	<u>Discount percentage</u>
\$ 0 - \$500.00	0%
\$ 501.00 - \$1,000.00	5%
\$ 1,000 +	5% plus Free Shipping

Discount percentages shall be firm for the period of the contract.